

QUESTIONS AND ANSWERS – TENDER 02/17 TO SELECT A LABORATORY FOR TESTING SYNTHETIC GRASS

September 4, 2017

IMPORTANT CLARIFICATIONS:

This questions and answers document constitutes an integral part of the tender documents. Therefore, it should be read carefully before submitting the candidacy and attached, signed by the authorized signatories, as an appendix, to the proposal.

QUESTIONS AND ANSWERS:

1. **Question:** Whether an Israeli laboratory accredited under ISO17025 and/or ISO17020 for testing game and sports facilities, which is not FIFA accredited can participate in the tender as a prime contractor and hire as a subcontractor a FIFA accredited foreign company and thereby allow the Sports Betting Board to engage with an Israeli contractor instead of a foreign contractor? The engagement contract between the laboratory and the accredited body will be attached to the tender documents on demand.

Answer: In accordance with the tender documents, only a licensed body accredited by FIFA can submit proposals to the tender. A body that is not licensed by FIFA cannot participate in the tender. However, in accordance with sections 28 and 29 of the tender booklet, the bidder can apply to the Board and receive its consent to perform the work (or a part thereof) through a subcontractor and that in any event he (the bidder) would be liable toward the Board for all the acts and omissions of the subcontractors.

2. **Question:** Are the synthetic grass tests required only after installing the grass at the various sites, i.e., tests at the final installation site and taking a sample from the installation site to the laboratory, or perhaps they are also required for the full laboratory test stage of the grass already in the product approval stage, prior to its installation at the site? There is an enormous difference both in the scope of the tests and in the price for these two options.

Answer: There is no need for preliminary comprehensive laboratory tests. During the tests at the site samples of the sand, the rubber and the grass are taken for laboratory testing.

3. **Question:** According to FIFA requirements, there is a diverse basket of tests for post-installation tests, 8 field testing methods and another 18 laboratory testing methods of the field sample. Is the Board asking the bidders for pricing of all 26 of

QUESTIONS AND ANSWERS – TENDER 02/17 TO SELECT A LABORATORY FOR TESTING SYNTHETIC GRASS

these testing methods or for a different number of tests? If a different one, please specify which testing methods are required.

Answer: Field tests are required as well as taking subsoil, rubber and grass preparation samples and analyzing the results in the laboratory. All the testing methods specified on the FIFA website are required at a FIFA Quality level.

4. **Question:** In order to ensure maintenance of the grass quality over time, the FIFA program requires periodic testing of grass installed at a FIFA Quality level once every 3 years. Will the Sports Betting Board require from the participating municipalities also the periodic testing services in the capacity of this tender if extended for 3 or more years or only the initial tests?

Answer: Within the framework of this tender, the Board asks to perform initial tests, after the first installation of the grass.

5. **Question:** We are a ... company and we have an engagement contract with a European laboratory authorized by FIFA.

Can we participate in this tender and perform the tests though the European sub-vendor.

Answer: In accordance with the tender documents, only a licensed body accredited by FIFA can submit proposals to the tender. A body that is not licensed by FIFA cannot participate in the tender. However, in accordance with sections 28 and 29 of the tender booklet, the bidder can apply to the Board and receive its consent to perform the work (or a part thereof) through a subcontractor and that in any event he (the bidder) would be liable toward the Board for all the acts and omissions of the subcontractors.

6. **Question:** Will the authorities be obliged to work through this tender and to contact the winner of the tender or will they be allowed to independently contact other companies?

Answer: The authorities will have the choice of whether to receive the service through the winner of this tender, or to engage directly with a laboratory licensed by FIFA to perform the required test. See also the clarification in section 21 of the tender booklet: *"It is hereby clarified explicitly and for the removal of any doubt that that in no way or circumstance does winning this tender imply an assurance by the Board or anyone on its behalf with respect to the number of authorities that shall apply to the Board for the sake of performing the foregoing tests at any time. In each and every case when the authorities shall require the services of the winning vendor for the sake of performing the foregoing tests, they shall contact the Board and the Board shall update the vendor, but the*

QUESTIONS AND ANSWERS – TENDER 02/17 TO SELECT A LABORATORY FOR TESTING SYNTHETIC GRASS

Board shall not be responsible for ensuring a number of tests at this or any other time".

7. **Question:** The surface will not pass FIFA testing because of the field dimensions and the differences of length and width sizes. Small fields require less testing locations; please identify exactly how many testing locations for each field. European standards suggest a method suitable for calculation.

Answer: Field tests must be performed in two locations on each field.

8. **Question:** Please note that the testing process according to FIFA requires laboratory testing on samples of sand, rubber and the grass carpet. Will this be removed from the testing? Is a corresponding list of all the tests required?

Answer: When performing the field laboratory tests samples of sand, rubber and synthetic grass sheeting is to be taken from each field for laboratory testing.

9. **Question:** FIFA accreditation is not possible; will TOTO provide a certificate for use? And who will issue the certification of completion of a successful field test.

Answer: The reason for holding this tender is to select a laboratory authorized by FIFA. No certificate or laboratory testing certification on an official FIFA document is required. The licensed body that will be selected is the one that will issue an official document of the laboratory that the field has met FIFA requirements.

10. **Question:** FIFA quality certifications are possible with *shachbak* (community synthetic grass field) field sizes.

Answer: Official FIFA certifications are not required. An official document of the licensed body should be obtained that the field complies with FIFA quality requirements.

11. **Question:** "The grass shall have drainage capacity of 60 mm. an hour" – is this from the FIFA report or a field test?

Answer: The requirement of drainage capacity of 60 mm. an hour is a requirement of TOTO according to the product portfolio of this field. There is no need for certification of the licensed body with regard to compliance with this condition.

12. **Question:** Have the authorities already approved direct work with the Board (Toto)? Or that they stated that there would be? We are concerned about the

QUESTIONS AND ANSWERS – TENDER 02/17 TO SELECT A LABORATORY FOR TESTING SYNTHETIC GRASS

quantity of tests that will actually be under the control of the Board (Toto). There is a large advance payment of NIS 50,000 while the scenario could result in there not being any direct tests from the Board (Toto).

Answer: No "advance payment" of NIS 50,000 is required. This is a guarantee of the authorities before having confirmed that they will perform the laboratory test through Toto. This stage will be carried out near the completion of construction of the facility or upon its actual completion. Only then will the Board be able to know which of the authorities intends to contact it so that it will perform the test. See also the clarification in section 21 of the tender booklet: *"It is hereby clarified explicitly and for the removal of any doubt that that in no way or circumstance does winning this tender imply an assurance by the Board or anyone on its behalf with respect to the number of authorities that shall apply to the Board for the sake of performing the foregoing tests at any time. In each and every case when the authorities shall require the services of the winning vendor for the sake of performing the foregoing tests, they shall contact the Board and the Board shall update the vendor, but the Board shall not be responsible for ensuring a number of tests at this or any other time"*.

13. **Question:** Are there recurring audits or reviews of tests in 3 or 5 years from completion in order to ensure that the product and the installation have not failed?

Answer: Within the framework of this tender, the Board asks to perform initial tests, after the first installation of the grass.

14. **Question:** Will the laboratory be asked to test: maintenance equipment, the maintenance plan, gates, fencing, and lighting? The maintenance sections / details are necessary for the need for FIFA accreditation.

Answer: Within the framework of this tender the laboratory will perform a test after laying the pitch at a FIFA quality level; no further tests are required.

15. **Question:** Section 14 of the tender – *"The Bidder must submit a proposal of timetables that enable performance of what is required with maximum flexibility that shall include the staff availability times for the sake of performing the requisite tests after receiving the order from the Board and times for receiving the results (including the requisite certification and the final report)"*.

In order to provide timetables, the names of the fields, their locations and their completion dates must be specified. Please clarify exactly what timetables must be forwarded to you?

QUESTIONS AND ANSWERS – TENDER 02/17 TO SELECT A LABORATORY FOR TESTING SYNTHETIC GRASS

Answer: The list of authorities is available on the Board's website, but the Board does not yet know which of the authorities will contact it for the sake of performing the laboratory tests, if at all. The timetables that must be forwarded within the framework of the tender are the timetables that the Bidder undertakes for arrival, performance of the tests and forwarding the final report, after receiving an order from the Board to perform a test on a field / fields. These timetables cannot deviate from the timetables specified in the tender documents (unless involving an improved timetable). See also the clarification in section 21 of the tender booklet.

16. **Question:** Will orders of 2-4, 5-7 and 8 or more tests be received on the same date? The concern is the requirement of "21 days" to be in the field after receiving the order to perform the tests.

Answer: The order that will be sent by the Board will specify fields for which a test is required within the framework of one visit / round of tests. For example: If the Board sent an order to perform tests for 6 fields, the winner will have to commence performance of the tests within 21 days of the day of receiving the relevant order. The cost of each test will be calculated in accordance with the pricing proposed within the framework of the tender for the alternative of 5-7 tests.

17. **Question:** For 200 fields – what is the completion date; is it within one year – will the contract be activated automatically in the case of late performance and completion of the fields?

Answer: The Board cannot say what will be the final date of completion of all the fields. Each local authority progresses at its own pace, and in any event, each authority has one year for performance, from the day when the allocation has been approved. In terms of the agreement that the Board will sign with the laboratory that will be selected, it is valid for the first year, with an option for extension for a further 4 additional years, at the discretion of the Board. Furthermore, as was clarified above, authorities are not required to perform the tests through the Board and they may contact the licensed laboratory directly. See also the clarification in section 21 of the tender booklet.